

2020 HHA RFP Results

YAKIMA COUNTY DEPARTMENT OF HUMAN SERVICES

UPDATED JUNE 19, 2020



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5-YEAR PLAN GOALS

RFP SUMMARY

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Application Overview

5-Year Plan Goals



Goal 1: Quickly identify and engage people experiencing homelessness through outreach and coordination between every system that encounters people experiencing homelessness



Goal 2: Operate an effective and efficient homeless crisis response system that swiftly moves people into stable permanent housing



Goal 3: Support the development of adequate affordable housing and permanent supportive housing



Goal 4: Track and publish data regarding homelessness in Yakima County



Goal 5: Address disparities among people experiencing homelessness and create resources to meet the needs of priority populations

RFP Summary

30 applications

11 agencies

14 funding categories

Total of \$4,967,044.87 requested

Fund	Source	Allocated	Awarded
2163 Revenues	Local	\$1,110,000	\$736,500
CHG Grant	Base	State	\$420,000
	Rental Assistance (RA)	State	\$896,500
	Housing and Essential Needs (HEN)	State	\$1,914,700
	Permanent Supportive Housing (PSH)	State	\$215,000
Total		\$ 4,556,200	\$3,457,219

[CHG categories are established by the State]

Budget Categories

Program Type	Applications	Total Requested	Total Allocated	Over/Under	Total Awarded
CHG HEN RA PSH HEN RA Base 2163	24-Hour Low-Barrier Shelter (City of Yakima)	4	\$1,069,273	\$750,000	(\$319,273)
	Capital Improvement (All County)	2	\$617,500	TBD	TBD
	Domestic Violence Shelter (Lower Valley)	1	\$46,665	\$100,000	\$53,335
	Extreme Winter Weather Shelter (All County)	4	\$322,660.46	\$160,000	(\$162,660)
	Overnight Low-Barrier Shelter (Lower Valley)	1	\$100,000	\$100,000	\$0
	Coordinated Entry (Adults)	2	\$90,043	\$75,000	(\$15,043)
	Coordinated Entry (Young Adults)	2	\$25,000	\$10,000	(\$15,000)
	Domestic Violence Shelter (Upper Valley)	1	\$100,000	\$150,000	\$50,000
	Outreach (All County)	3	\$148,000	\$60,000	(\$88,000)
	Youth and Young Adults Shelter (All County)	2	\$185,000	\$125,000	(\$60,000)
Rental Assistance (All County)		3	\$786,881	\$880,500	\$93,619
Rental Assistance (Veterans)		1	\$16,000	\$16,000	\$0
Housing and Essential Needs (All County)		2	\$1,360,070.41	\$1,914,700	\$554,630
Permanent Supportive Housing (All County)		2	\$230,952	\$215,000	(\$15,952)
TOTAL		30	\$5,098,044.87	\$4,556,200	(\$541,845)
					(\$1,159,345)*

*Including Capital Improvement

Funding Categories

Organization	Total Requested	Number of Applications
Catholic Charities Diocese of Yakima	\$ 134,239.00	1
Generating Hope	\$ 100,000.00	1
Grace City Outreach	\$ 1,071,184.00	5
Justice Housing Yakima	\$ 417,500.00	1
Rod's House	\$ 471,500.00	6
The Lighthouse - Advocacy, Prevention, and Education Center	\$ 46,665.00	1
Triumph Treatment Services	\$ 147,773.00	1
Yakima County Veterans Program	\$ 16,000.00	1
Yakima Neighborhood Health Services	\$ 1,473,240.00	8
Yakima Valley Farm Workers Clinic DBA Northwest Community Action Center	\$ 1,119,943.87	4
YWCA Yakima	\$ 100,000.00	1
	\$ 5,098,044.87	30

Agencies Applying

Scoring

Scorers

- Carlos Reyes, Yakima Housing Authority
- Donald (Rip) Hollingbery, Habitat for Humanity
- Estakio Beltran, Yakima Valley Community Foundation
- Makela Alem, Opportunity Council
- Sally Goodwin, Oregon Association of Homes & Services for the Aging

Categories

- A. Program Description (55 points)
- B. Population Description (15 points)
- C. 5-Year Plan Goal Alignment (25 points)
- D. 5-Year Plan Values Alignment (25 points)
- E. Data and Fiscal Management (25 points)
- F. Capacity and Experience (10 points)
- G. Partnerships and Collaborations (35 points)
- H. Budget (20 points)

24-HOUR LOW-BARRIER
SHELTER (CITY OF
YAKIMA)

CAPITAL IMPROVEMENT
(ALL COUNTY)

DOMESTIC VIOLENCE
SHELTER (LOWER
VALLEY)

EXTREME WINTER
WEATHER SHELTER (ALL
COUNTY)

OVERNIGHT LOW-
BARRIER SHELTER
(LOWER VALLEY)

2163 Awards

24-Hour Low-Barrier Shelter (City of Yakima)

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 1,069,273.00	\$ 750,000	\$ (319,273)	\$ 141,500

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Rod's House	\$46,500	714	142.80	152	129	\$46,500
Grace City Outreach	\$750,000	677	135.40	152	118	\$0
Yakima Neighborhood Health Services	\$125,000	597	119.40	129	98	\$75,000
Triumph Treatment Services	\$147,773	519	103.80	137	78	\$20,000

[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP. Namely, insurance and a valid federal Tax ID.]

Rod's House

24-Hour Low-Barrier Shelter (City of Yakima)

Program Name: 24 Hour Shelter - City of Yakima

Amount Requested (Two-Year Grant): \$46,500

Anticipated Unduplicated Number to be Served (Annually): 50

Goals addressed: Goal 2, Goal 4, Goal 5

Existing Grant: No

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	28	21	30	26	22
B. Population Description	14	12	12	13	14
C. 5-Year Plan Goal Alignment	18	15	14	17	14
D. 5-Year Plan Values Alignment	17	15	16	16	20
E. Data and Fiscal Management	21	18	19	20	18
F. Capacity and Experience	8	7	8	8	19
G. Partnerships and Collaborations	25	23	23	26	26
H. Budget	21	18	20	14	18
TOTAL	152	129	142	140	151

Rod's House 24-Hour Low- Barrier Shelter (City of Yakima) Scorer Comments

F. Capacity and Experience

- Scorer 2: It is unclear if using hotel vouchers is a new activity for this organization and if they have had any prior success with this method.

Rod's House 24-Hour Low-Barrier Shelter (City of Yakima)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Automotive Expenses	Fuel, repairs, and insurance	Operations		\$ 600.00	\$ 600.00
Assistance to Individuals	Client assistance - motel vouchers	Operations	\$ 44,000.00	\$ 6,000.00	\$ 50,000.00
Business Expenses	Taxes, general insurance, misc.	Administration		\$ 500.00	\$ 500.00
Contract Services	Bookkeeping and Accounting	Administration	\$ 700.00	\$ 1,800.00	\$ 2,500.00
Contract Services	External HR and IT Services	Administration	\$ 300.00	\$ 800.00	\$ 1,100.00
Contract Services	External Audit	Administration		\$ 300.00	\$ 300.00
Equipment	Computer and supplies	Operations		\$ 900.00	\$ 900.00
Facilities	Rent	Administration		\$ 1,600.00	\$ 1,600.00
Facilities	Repairs	Operations		\$ 5,000.00	\$ 5,000.00
Program Utilities	Gas, power, phone, internet, etc.	Operations		\$ 800.00	\$ 800.00
Supplies	Program supplies for YYA	Operations		\$ 26,000.00	\$ 26,000.00
Supplies	Food and water for YYA	Operations		\$ 8,000.00	\$ 8,000.00
In Kind Donations	Food and water for YYA	Operations		\$ 6,000.00	\$ 6,000.00
In Kind Donations	Clothing and supplies for YYA	Operations		\$ 4,000.00	\$ 4,000.00
Case Manager	Wages and Benefits	Operations		\$ 33,000.00	\$ 33,000.00
Operations Manager	Wages and Benefits	Operations		\$ 8,000.00	\$ 8,000.00
Program Director	Wages and Benefits	Operations		\$ 15,000.00	\$ 15,000.00
Executive Director	Wages and Benefits	Administration	\$ 1,500.00	\$ 1,500.00	\$ 3,000.00
Staff Development	Training	Operations		\$ 1,000.00	\$ 1,000.00
Travel	Personal owned vehicle mileage	Operations		\$ 800.00	\$ 800.00
Assistance to Individuals	Diversion	Operations		\$ 20,000.00	\$ 20,000.00
Total Cost			\$ 46,500.00	\$ 141,600.00	\$ 188,100.00
County RFP Funding			25%		
Outside Funding			75%		
Proposed % for each expense Category					
Administration			5.38%		
Operations			94.62%		
Facility Support			0.00%		
Rent Assistance			0.00%		

Administration Expenses should not exceed 6%

This project is funded largely through the Office of Homeless Youth with a contract through June 2021. We are optimistic about this funding in the future. Diversion funding was budgeted by the Washington State Legislature during the 2020 session; we are unsure if this will be continued. We also have a strong base of community support which has grown every year since we were founded. After submitting a letter of intent to the United Way, we have been invited to apply for funding for youth and young adult shelter. We are also in year 2 of a 3 year strategic grant from the Yakima Valley Community foundation for youth and young adult shelter.

It is not included in the budget since it is a different program, but, we currently have a contract through June 2022 with the Department of Commerce to provide services to victims of crime and have a full-time Behavioral Health Specialist. 75% of the young people who access Rod's House are eligible for this service and we anticipate that figure is north of 90% for those who will be enrolled in this project.

Grace City Outreach
24-Hour Low-Barrier Shelter (City of Yakima)
Program Name: Camp Hope - Managed by Grace City Outreach
Amount Requested (Two-Year Grant): \$750,000
Anticipated Unduplicated Number to be Served (Annually): 546
Goals Addressed: Goal 1, Goal 2, Goal 3, Goal 4, Goal 5
Existing Grant: Yes
[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP. Namely, insurance and a valid federal Tax ID.]

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	27	19	30	25	31
B. Population Description	13	12	12	14	8
C. 5-Year Plan Goal Alignment	20	17	7	23	17
D. 5-Year Plan Values Alignment	15	12	18	16	15
E. Data and Fiscal Management	16	14	17	20	15
F. Capacity and Experience	7	6	8	9	7
G. Partnerships and Collaborations	24	23	21	28	25
H. Budget	17	15	20	17	17
TOTAL	139	118	133	152	135

Grace City Outreach 24-Hour Low- Barrier Shelter (City of Yakima) Scorer Comments

A. Program Description

- Scorer 2: Despite articulating the challenges of the population they serve, no indication of how many people successfully completed the program and found permanent housing (not in a shelter) was made clear.

E. Data and Fiscal Management

- Scorer 2: Shelter Monitors Wage & Benefits Operations \$478,936.00 This line needs more explanation
- Scorer 4: Exceeded Administration expenses recommended 6%.

Grace City Outreach 24-Hour Low-Barrier Shelter (City of Yakima)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total			
Shelter Monitors	Wage & Benefits	Operations	\$ 478,936.00	\$ 68,974.20	\$ 547,910.20			
Case Managers	Wage & Benefits	Operations	\$ 151,016.00	\$ 36,540.00	\$ 187,556.00			
Executive Director Salary	Wage & Benefits	Administration	\$ 44,789.00	\$ 52,000.00	\$ 96,789.00			
Electric	Utilities	Facility Support	\$ 20,000.00	\$ 10,000.00	\$ 30,000.00			
Garbage	Utilities	Facility Support	\$ 12,000.00	\$ 8,000.00	\$ 20,000.00			
Shelter Meals	Food	Operations	\$ 24,000.00	\$ 49,768.00	\$ 73,768.00			
Common Toiletries	Shelter Supplies	Facility Support	\$ 5,000.00	\$ 22,453.00	\$ 27,453.00			
Transportation	Vehicle Maintenance	Operations	\$ 10,000.00	\$ 20,000.00	\$ 30,000.00			
Education & Training - Staff	Training	Operations	\$ 4,000.00	\$ 26,832.00	\$ 30,832.00			
		Total Cost	\$ 749,741.00	\$ 294,567.20	\$ 1,044,308.20			
		County RFP Funding	72%					
		Outside Funding	28%					
Proposed % for each expense Category								
Administration								
Operations								
Facility Support								
Rent Assistance								
Administration Expenses should not exceed 6%								

The other funding sources outlined in the attached budget is possible via a network of community stakeholders, foundations, and others. One of the main sources of funding for Camp Hope comes from Faith Based Organizations such as The Holy Family Catholic Church. Churches and Faith Based groups have long been one of the primary sustainable funding sources for homeless programs. Holy Family Church for example has donated a large amount in financial contributions, tangible items (Tents, Vehicles and Supplies) and food.

We hold an annual "Night of Hope" gala which has raised a substantial amount of money needed to purchase capital items currently in use at Camp Hope.

Camp Hope has also received grants from Yakima Community Foundation and PREMERA INSURANCE to enhance services provided at Camp Hope. We intend to be aggressive in pursuing other grants, foundations awards and fundraising over the next 2 years. We also intend to be deliberate about being extremely efficient with funding we do have. Our ultimate goal is to operate without government funds, but for now we will work tirelessly to ensure we are not solely dependent on them.

Yakima Neighborhood Health Services

24-Hour Low-Barrier
Shelter (City of Yakima)

Program Name: Yakima Neighborhood
Health Services (Respite)

Amount Requested (Two-Year Grant):
\$125,000

Anticipated Unduplicated Number to
be Served (Annually): 100

Goals Addressed: Goal 2

Existing Grant: No

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	25	18	26	30
B. Population Description	12	13	9	13	13
C. 5-Year Plan Goal Alignment	7	7	6	8	5
D. 5-Year Plan Values Alignment	15	6	12	16	10
E. Data and Fiscal Management	19	29	15	20	17
F. Capacity and Experience	6	7	6	8	8
G. Partnerships and Collaborations	21	24	18	27	23
H. Budget	16	17	14	11	16
TOTAL	120	128	98	129	122

YNHS
24-Hour Low-
Barrier Shelter
(City of Yakima)
Scorer
Comments

No Comments

YNHS 24-Hour Low-Barrier Shelter (City of Yakima)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total												
Case Manager	Wages and Benefits	Operations	\$ 52,624.00	\$ 25,000.00	\$ 77,624.00												
Housekeeper	Wages and Benefits	Operations	\$ 26,910.00		\$ 26,910.00												
Meals	Food	Operations	\$ 25,000.00		\$ 25,000.00												
Bedding/mattress covers	Facility Equipment	Facility Support	\$ 5,000.00		\$ 5,000.00												
Commn Use Toilitries	Shelter Supplies	Facility Support	\$ 2,500.00		\$ 2,500.00												
Cleaning/Infection Control	Shelter Supplies	Facility Support	\$ 7,500.00		\$ 7,500.00												
Accounting	Wages and Benefits	Administration	\$ 5,466.00		\$ 5,466.00												
		Total Cost	\$ 125,000.00	\$ 25,000.00	\$ 150,000.00												
			County RFP Funding	83%													
			Outside Funding	17%													
Proposed % for each expense Category																	
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33.33%;">Administration</td> <td style="width: 33.33%;">4.37%</td> <td style="width: 33.33%; text-align: right;">Administration Expenses should not exceed 6%</td> </tr> <tr> <td>Operations</td> <td>83.63%</td> <td></td> </tr> <tr> <td>Facility Support</td> <td>12.00%</td> <td></td> </tr> <tr> <td>Rent Assistance</td> <td>0.00%</td> <td></td> </tr> </table>			Administration	4.37%	Administration Expenses should not exceed 6%	Operations	83.63%		Facility Support	12.00%		Rent Assistance	0.00%		Administration Expenses should not exceed 6%		
Administration	4.37%	Administration Expenses should not exceed 6%															
Operations	83.63%																
Facility Support	12.00%																
Rent Assistance	0.00%																

The program is supported in part by an ongoing federal Health Care for the Homeless grant and patient revenues for some medical and behavioral health services which are reimbursed by Medicaid or Medicare. Medicaid also reimburses the care coordination activities. This reimbursement enables YNHS to leverage the county funding and serve more people.

Triumph Treatment Services

24-Hour Low-Barrier Shelter (City of Yakima)

Program Name: Triumph Treatment Services Family Emergency Shelter

Amount Requested (Two-Year Grant):
\$147,773

Anticipated Unduplicated Number to
be Served (Annually): 30-40

Goals Addressed: Goal 2, Goal 5

Existing Grant: No

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	21	20	16	25	21
B. Population Description	11	10	7	12	6
C. 5-Year Plan Goal Alignment	9	7	8	12	5
D. 5-Year Plan Values Alignment	12	2	10	16	5
E. Data and Fiscal Management	18	20	13	21	15
F. Capacity and Experience	7	6	4	9	6
G. Partnerships and Collaborations	27	22	16	26	10
H. Budget	17	15	6	16	10
TOTAL	122	102	80	137	78

Triumph Treatment Services

24-Hour Low- Barrier Shelter (City of Yakima)

Scorer Comments

A. Program Description

- Scorer 3: low barrier entry, but background checks required prior to entry?

Triumph Treatment Services 24-Hour Low-Barrier Shelter (City of Yakima)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Management Wages	Wages and Benefits	Operations	\$ 53,575.00		\$ 53,575.00
Program Management Wages	Wages and Benefits	Operations	\$ 12,565.00		\$ 12,565.00
Executive Director Wages	Wages and Benefits	Administration	\$ 8,860.00		\$ 8,860.00
Electricity	Utilities	Facility Support	\$ 23,544.00		\$ 23,544.00
Water/Sewer/Garbage	Utilities	Facility Support	\$ 16,072.00		\$ 16,072.00
Janitorial Supplies	Shelter Supplies	Facility Support	\$ 2,500.00		\$ 2,500.00
Natural Gas	Utilities	Facility Support	\$ 5,202.00		\$ 5,202.00
Telephone	Utilities	Facility Support	\$ 2,224.00		\$ 2,224.00
Cable/Internet	Utilities	Facility Support	\$ 2,044.00		\$ 2,044.00
Operating Supplies	Shelter Supplies	Facility Support	\$ 1,342.00	\$ 2,500.00	\$ 3,842.00
Repairs and Maintenance	Facility Support	Facility Support	\$ 15,250.00		\$ 15,250.00
Insurance	Facility Support	Facility Support	\$ 4,595.00		\$ 4,595.00
Total Cost			\$ 147,773.00	\$ 2,500.00	\$ 150,273.00

County RFP Funding	98%
Outside Funding	2%

Proposed % for each expense Category	
Administration	6.00%
Operations	44.76%
Facility Support	49.25%
Rent Assistance	0.00%

Administration Expenses should not exceed 6%

Capital Improvement

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 617,500.00	TBD	TBD	\$ 200,000

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Rod's House	\$200,000	666	133.20	141	115	\$200,000
Justice Housing Yakima	\$417,500	494	98.80	145	67	\$0

Rod's House Capital Improvement

Program Name: Mixed Use Facility

Amount Requested (Two-Year Grant):
\$200,000

Anticipated Unduplicated Number to
be Served (Annually): 20 - teen shelter;
45 - young adult shelter/housing

Goals Addressed: Goal 2, Goal 4, Goal 5

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	28	22	21	29	31
B. Population Description	13	12	10	12	13
C. 5-Year Plan Goal Alignment	17	15	12	12	14
D. 5-Year Plan Values Alignment	17	16	14	16	17
E. Data and Fiscal Management	21	21	15	20	14
F. Capacity and Experience	7	7	6	9	9
G. Partnerships and Collaborations	25	23	20	26	22
H. Budget	11	19	17	17	16
TOTAL	139	135	115	141	136

Rod's House Capital Improvement Scorer Comments

No Comments

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Acquisition Costs	Land			\$ 500,000.00	\$ 500,000.00
Acquisition Costs	Closing, Title, & Recording Costs			\$ 2,000.00	\$ 2,000.00
Construction	Demolition			\$ 100,000.00	\$ 100,000.00
Construction	New Building		\$ 200,000.00	\$ 1,300,000.00	\$ 1,500,000.00
Construction	Contractor Profit			\$ 100,000.00	\$ 100,000.00
Construction	Contractor Overhead			\$ 80,000.00	\$ 80,000.00
Construction	New Construction Contingency			\$ 150,000.00	\$ 150,000.00
Construction	Site Work / Infrastructure			\$ 50,000.00	\$ 50,000.00
Construction	Sales Taxes			\$ 137,760.00	\$ 137,760.00
Construction	Equipment and Furnishings			\$ 100,000.00	\$ 100,000.00
Soft Costs	Buyer's Appraisal			\$ 2,500.00	\$ 2,500.00
Soft Costs	Architect			\$ 200,000.00	\$ 200,000.00
Soft Costs	Environmental Assessment			\$ 3,000.00	\$ 3,000.00
Soft Costs	Legal - Real Estate			\$ 10,000.00	\$ 10,000.00
Soft Costs	Developer Fee			\$ 228,000.00	\$ 228,000.00
Soft Costs	Other Consultants			\$ 5,000.00	\$ 5,000.00
Soft Costs	Soft Cost Contingency			\$ 10,000.00	\$ 10,000.00
Soft Costs	Extended Title			\$ 20,000.00	\$ 20,000.00
Pre-Development	Bridge Loan Fees			\$ 5,000.00	\$ 5,000.00
Pre-Development	Bridge Loan Interest			\$ 5,000.00	\$ 5,000.00
Permanent Financing	State HTF Fees			\$ 60,000.00	\$ 60,000.00
Other Development Costs	Insurance			\$ 25,000.00	\$ 25,000.00
Other Development Costs	Permits, Fees, and Hookups			\$ 38,000.00	\$ 38,000.00
Other Development Costs	Accounting/Audit			\$ 16,000.00	\$ 16,000.00
	Total Cost		\$ 200,000.00	\$ 3,147,260.00	\$ 3,347,260.00

Rod's House Capital Improvement

- \$2 million was allocated to this project by the Washington State Legislature during the 2020 session.
- Submitting \$750k application to the Affordable Housing Program (AHP) through Federal Home Loan Bank Des Moines in May 2020.
- We will apply for the balance needed during the Housing Trust Fund application period that opens in summer 2020.
- We will conduct a capital campaign for operating costs and reserves.

Justice Housing Yakima Capital Improvement

Program Name: Cottage Hill Village

Amount Requested (Two-Year Grant):
\$417,500

Anticipated Unduplicated Number to
be Served (Annually): 30-60

Goals Addressed: Goal 2, Goal 3

Existing Grant: No

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	27	25	14	21	16
B. Population Description	10	12	8	11	6
C. 5-Year Plan Goal Alignment	9	15	6	9	6
D. 5-Year Plan Values Alignment	13	18	7	12	8
E. Data and Fiscal Management	16	20	8	13	9
F. Capacity and Experience	5	7	3	4	4
G. Partnerships and Collaborations	20	24	13	18	10
H. Budget	12	24	8	11	12
TOTAL	112	145	67	99	71

Justice Housing Yakima Capital Improvement Scorer Comments

B. Population Description

- Scorer 3: 30 units of "low barrier" housing in a residential area will probably require onsite supervision of some kind. Maybe this is in plans and I missed it? Long term affordable housing is certainly a desirable objective. Vital to have services woven into fabric.

C. 5-Year Plan Goal Alignment

- Scorer 3: Project has good, or great potential. Partnership(s)/Services will be key.

E. Data and Fiscal Management

- Scorer 2: Staff salaries and training could be higher in order to ensure the success of this project

F. Capacity and Experience

- Scorer 2: This is the only application with community meetings

G. Partnerships and Collaborations

- Scorer 4: As a relatively new organization, although their goal and objective is clear I remain unconvinced that they are really ready to go. Specifically, I'm concerned that they evidently have not yet obtained construction financing for the project.

Justice Housing Yakima Capital Improvement

We purchased the land in 2018. We are paying for that with private donations from the community. By donations received to date and a pending sale on an unneeded portion of the land, we have just over \$100,000 yet to raise. We have already paid for initial surveying and environmental report.

We plan to apply for the Washington Housing Trust Fund for the bulk of construction costs. That will be supplemented by other private grants and donations.

Note: We are applying for Capital Improvement funds, but for a Permanent Supportive Housing project. Hence rental subsidies are not included in our budget at this time.

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Land	Land	Facility Support		\$ 452,000.00	\$ 452,000.00
30 Micro-houses @ \$50,000 ea	Contractors	Facility Support		\$ 1,500,000.00	\$ 1,500,000.00
Commons building	Contractors	Facility Support		\$ 500,000.00	\$ 500,000.00
Civil Engineering	Contractors	Facility Support	\$ 25,000.00	\$ -	\$ 25,000.00
Construction Contingency	Contractors	Facility Support	\$ -	\$ 225,000.00	\$ 225,000.00
Building Permits and Fees	Legal Fees	Facility Support	\$ 75,000.00	\$ 275,000.00	\$ 350,000.00
Site Prep and Utilities	Contractors	Facility Support	\$ 75,000.00	\$ 500,000.00	\$ 575,000.00
Architecual Design	Contractors	Facility Support	\$ 175,000.00	\$ 50,000.00	\$ 225,000.00
Land Survey	Contractors	Facility Support		\$ 7,500.00	\$ 7,500.00
Environmental Report	Contractors	Facility Support		\$ 7,500.00	\$ 7,500.00
Geotechnical Report	Contractors	Facility Support	\$ 5,000.00		\$ 5,000.00
Project Manager	Contractors	Facility Support	\$ 25,000.00	\$ 25,000.00	\$ 50,000.00
Insurance - Development	Insurance	Administration	\$ 2,000.00	\$ 2,000.00	\$ 4,000.00
Legal and Accounting	Contractors	Administration	\$ 3,000.00	\$ 3,000.00	\$ 6,000.00
Inspections & Testing	Contractors	Facility Support	\$ 2,500.00	\$ 5,000.00	\$ 7,500.00
Taxes	Legal Fees	Facility Support	\$ 30,000.00	\$ 200,000.00	\$ 230,000.00
		Total Cost	\$ 417,500.00	\$ 3,752,000.00	\$ 4,169,500.00
			County RFP Funding	10%	
			Outside Funding	90%	
Proposed % for each expense Category					
		Administration	1.20%		
		Operations	0.00%		
		Facility Support	98.80%		
Administration Expenses should not exceed 6%					

Domestic Violence Shelter (Lower/Southern Valley)

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 46,665	\$ 100,000	\$ 53,335	\$ 46,665

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
The Lighthouse	\$46,665	547	109.40	124	79	\$46,665

The Lighthouse Domestic Violence Shelter (Lower/Southern Valley)

Program Name: The Lighthouse - Advocacy, Prevention, and Education Center

Amount Requested (Two-Year Grant): \$46,665

Anticipated Unduplicated Number to be Served (Annually): 20

Goals Addressed: Goal 2

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	25	18	23	14
B. Population Description	13	12	9	11	6
C. 5-Year Plan Goal Alignment	8	7	6	8	6
D. 5-Year Plan Values Alignment	15	11	12	16	8
E. Data and Fiscal Management	16	17	15	21	11
F. Capacity and Experience	7	7	6	8	4
G. Partnerships and Collaborations	23	23	19	22	14
H. Budget	18	17	16	15	16
TOTAL	124	119	101	124	79

The Lighthouse Domestic Violence Shelter (Lower/Southern Valley) Scorer Comments

D. 5-Year Plan Values Alignment

- Scorer 4: Perhaps my concerns are based only on my lack of knowledge of the programs current activities.

E. Data and Fiscal Management

- Scorer 2: Insurance documents submitted expired 6.01.20
- Scorer 2: Insured entity listed is different from applicant

The Lighthouse Domestic Violence Shelter (Lower/Southern Valley)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Salary	Executive Director/Supervisor	Administration	\$ 1,836.00	\$ 40,160.00	\$ 41,996.00
Taxes & Benefit	Executive Director/Supervisor	Administration	\$ 491.00	\$ 11,482.00	\$ 11,973.00
Salary	Shelter Advocate	Facility Support	\$ 18,183.00	\$ 73,007.00	\$ 91,190.00
Taxes & Benefit	Shelter Advocate	Facility Support	\$ 7,364.00	\$ 40,046.00	\$ 47,410.00
Telephone/IT	Shelter Operations	Operations	\$ 5,206.00	\$ 8,828.00	\$ 14,034.00
Utilities	Shelter Operations	Operations	\$ 1,674.00	\$ 2,608.00	\$ 4,282.00
Shelter Maintenance	Shelter Operations	Operations	\$ 1,500.00	\$ 1,500.00	\$ 3,000.00
Supplies	Shelter Operations	Operations	\$ 3,000.00	\$ 7,577.00	\$ 10,577.00
Liability Insurance	Shelter Operations	Operations	\$ 3,000.00	\$ 5,639.00	\$ 8,639.00
Postage	Shelter Operations	Operations	\$ 172.00	\$ 285.00	\$ 457.00
Printing and Publishing	Shelter Operations	Operations	\$ 1,239.00	\$ 1,700.00	\$ 2,939.00
Motel Vouchers	Shelter Operations	Operations	\$ 3,000.00	\$ -	\$ 3,000.00
Total Cost			\$ 46,665.00	\$ 192,832.00	\$ 239,497.00

County RFP Funding	19%
Outside Funding	81%

Proposed % for each expense Category	
Administration	4.99%
Operations	40.27%
Facility Support	54.75%
Rent Assistance	0.00%

Administration Expenses should not exceed 6%

The Lighthouse has been fiscally sound, and has continued to receive additional funding sources over the last 8 years. The funding has continued to increase, and we have applied for a new funding sources to support rural mobile advocacy. Additionally, the Board of Directors continues to conduct fundraising activities.

Extreme Winter Weather Shelter

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 322,660.46	\$ 160,000	\$ (162,660)	\$ 201,670

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Rod's House	\$55,000	658	131.60	149	106	\$55,000
Grace City Outreach	\$100,000	620	124.00	154	90	\$0
Yakima Neighborhood Health Services	\$107,200	568	113.60	128	97	\$94,070
	\$60,460.4					
Yakima Valley Farm Workers Clinic	6	503	100.60	123	64	\$52,600

[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP.
Namely, insurance and a valid federal Tax ID.]

Rod's House

Extreme Winter Weather Shelter

Program Name: Extreme Winter Weather Shelter

Amount Requested (Two-Year Grant): \$55,000

Anticipated Unduplicated Number to be Served (Annually): 40 unduplicated clients served; 40 support with basic needs; 40 Coordinated Entry enrollments

Goals Addressed: Goal 2, Goal 4, Goal 5

Existing Grant: No

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	28	23	24	26	25
B. Population Description	13	11	9	12	13
C. 5-Year Plan Goal Alignment	17	15	9	12	14
D. 5-Year Plan Values Alignment	17	15	12	16	18
E. Data and Fiscal Management	21	17	15	20	17
F. Capacity and Experience	7	7	8	9	7
G. Partnerships and Collaborations	25	23	15	28	21
H. Budget	21	18	14	22	14
TOTAL	149	129	106	145	129

Rod's House Extreme Winter Weather Shelter Scorer Comments

A. Program Description

- Scorer 3: Project is great concept, RH has good history. Idea is highly dependent on volunteers and host facilities. Details to be worked out, but has worked in past.

Rod's House Extreme Winter Weather Shelter

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total									
Automotive Expenses	Fuel, repairs, and insurance	Operations	\$ 1,600.00	\$ 1,600.00										
Assistance to Individuals	Client assistance - motel vouchers	Operations	\$ 5,000.00	\$ 5,000.00										
Business Expenses	Taxes, general insurance, misc.	Administration	\$ 300.00	\$ 300.00										
Contract Services	Bookkeeping and Accounting	Administration	\$ 1,400.00		\$ 1,400.00									
Contract Services	External HR and IT Services	Administration	\$ 600.00		\$ 600.00									
Contract Services	External Audit	Administration	\$ 500.00	\$ 500.00										
Equipment	laundry	Operations	\$ 1,600.00	\$ 1,600.00										
Facilities	Rent	Administration			\$ -									
Facilities	Repairs	Operations	\$ 1,000.00	\$ 1,000.00										
Program Utilities	Gas, power, phone, internet, etc.	Operations	\$ 1,000.00	\$ 1,000.00										
Supplies	Program supplies for YYA	Operations	\$ 5,000.00	\$ 5,000.00										
Supplies	Food and water for YYA	Operations	\$ 6,500.00	\$ 6,500.00										
In Kind Donations	Food and water for YYA	Operations	\$ 3,000.00	\$ 3,000.00										
In Kind Donations	Clothing and supplies for YYA	Operations	\$ 6,500.00	\$ 6,500.00										
Resident Assistant	Wages and Benefits	Operations	\$ 38,000.00	\$ 10,000.00	\$ 48,000.00									
Case Manager	Wages and Benefits	Operations	\$ 24,000.00	\$ 24,000.00										
Operations Manager	Wages and Benefits	Operations	\$ 14,000.00	\$ 28,000.00	\$ 42,000.00									
Program Director	Wages and Benefits	Operations	\$ 40,000.00	\$ 40,000.00										
Executive Director	Wages and Benefits	Administration	\$ 1,000.00	\$ 2,000.00	\$ 3,000.00									
Staff Development	Training	Operations	\$ 1,000.00	\$ 600.00	\$ 1,600.00									
Travel	Personal owned vehicle mileage	Operations	\$ 600.00	\$ 600.00										
	Total Cost		\$ 55,000.00	\$ 137,600.00	\$ 192,600.00									
		County RFP Funding	29%											
		Outside Funding	71%											
<table border="1"> <thead> <tr> <th colspan="2">Proposed % for each expense Category</th></tr> </thead> <tbody> <tr> <td>Administration</td><td>5.45%</td></tr> <tr> <td>Operations</td><td>94.55%</td></tr> <tr> <td>Facility Support</td><td>0.00%</td></tr> <tr> <td>Rent Assistance</td><td>0.00%</td></tr> </tbody> </table>					Proposed % for each expense Category		Administration	5.45%	Operations	94.55%	Facility Support	0.00%	Rent Assistance	0.00%
Proposed % for each expense Category														
Administration	5.45%													
Operations	94.55%													
Facility Support	0.00%													
Rent Assistance	0.00%													
Administration Expenses should not exceed 6%														

This project is funded largely through the Office of Homeless Youth with a contract through June 2021. We are optimistic about this funding in the future. Diversion funding was budgeted by the Washington State Legislature during the 2020 session; we are unsure if this will be continued. We also have a strong base of community support which has grown every year since we were founded. After submitting a letter of intent to the United Way, we have been invited to apply for funding for youth and young adult shelter. We are also in year 2 of a 3-year strategic grant from the Yakima Valley Community foundation for youth and young adult shelter.

It is not included in the budget since it is a different program, but, we currently have a contract through June 2022 with the Department of Commerce to provide services to victims of crime and have a full-time Behavioral Health Specialist. 75% of the young people who access Rod's House are eligible for this service and we anticipate that figure is north of 90% for those who will be enrolled in this project.

Grace City Outreach

Extreme Winter Weather Shelter

Program Name: Extreme Winter Weather Shelter in Toppenish, WA - Managed by Camp Hope

Amount Requested (Two-Year Grant): \$100,000

Anticipated Unduplicated Number to be Served (Annually): 50-70

Goals Addressed: Goal 1, Goal 2, Goal 4, Goal 5

Existing Grant: No

[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP. Namely, insurance and a valid federal Tax ID.]

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	16	24	29	15
B. Population Description	13	9	12	14	12
C. 5-Year Plan Goal Alignment	17	16	20	20	10
D. 5-Year Plan Values Alignment	15	9	16	15	10
E. Data and Fiscal Management	16	12	19	21	14
F. Capacity and Experience	7	6	8	9	7
G. Partnerships and Collaborations	21	23	25	25	11
H. Budget	19	15	14	21	11
TOTAL	132	106	138	154	90

Grace City Outreach Extreme Winter Weather Shelter Scorer Comments

H. Budget

- Scorer 2: Budget did not reflect rent cost of shelter space or alternate plans if previously used location is not available.

Grace City Outreach Extreme Winter Weather Shelter

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total									
Case Manager	Wage & Benefit	Operations	\$ 35,000.00	\$ 15,000.00	\$ 50,000.00									
Shelter Monitors	Wage & Benefit	Operations	\$ 25,600.00	\$ 25,000.00	\$ 50,600.00									
Shelter Mats & Bedding	Shelter Supplies	Facility Support	\$ 4,000.00	\$ 5,000.00	\$ 9,000.00									
Electric	Utilities	Facility Support	\$ 1,000.00	\$ 1,000.00	\$ 2,000.00									
Garbage	Utilities	Facility Support	\$ 1,200.00	\$ 2,000.00	\$ 3,200.00									
Meals / Food	Shelter Supplies	Operations	\$ 2,300.00	\$ 4,000.00	\$ 6,300.00									
Executive Director Salary	Wage & Benefit	Administration	\$ 6,000.00	\$ 1,500.00	\$ 7,500.00									
Water & Sewer	Utilities	Facility Support	\$ 2,000.00	\$ 1,000.00	\$ 3,000.00									
RENT	Shelter Operations	Operations	\$ 19,900.00	\$ 13,500.00	\$ 33,400.00									
Transportation	Shelter Operations	Operations	\$ 3,000.00	\$ 5,500.00	\$ 8,500.00									
Total Cost			\$ 100,000.00	\$ 73,500.00	\$ 173,500.00									
			County RFP Funding	58%										
			Outside Funding	42%										
<table border="1"> <thead> <tr> <th colspan="2">Proposed % for each expense Category</th></tr> </thead> <tbody> <tr> <td>Administration</td><td>6.00%</td></tr> <tr> <td>Operations</td><td>85.80%</td></tr> <tr> <td>Facility Support</td><td>8.20%</td></tr> <tr> <td>Rent Assistance</td><td>0.00%</td></tr> </tbody> </table>					Proposed % for each expense Category		Administration	6.00%	Operations	85.80%	Facility Support	8.20%	Rent Assistance	0.00%
Proposed % for each expense Category														
Administration	6.00%													
Operations	85.80%													
Facility Support	8.20%													
Rent Assistance	0.00%													
Administration Expenses should not exceed 6%														

Our program has an established network of donors, volunteers, civic organizations and community stake holders we intend to continue to utilize as we have in previous years. We also have been the recipient of several grants that helped fund last year's operations without State or County Dollars. However, the need is much greater this year and with COVID-19 we are uncertain about our partners being able to offer those financial grants as they have in the past.

We will be holding a Toppenish area fundraising event that is currently in process of planning. Through our extensive network listed above and because of a worthiness of the cause we believe we will be successful in raising additional funds.

Yakima Neighborhood Health Services

Extreme Winter Weather Shelter

Program Name: Yakima Neighborhood Health Services

Amount Requested (Two-Year Grant):
\$107,200

Anticipated Unduplicated Number to
be Served (Annually): 100

Goals Addressed: Goal 2

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	25	18	18	24	26
B. Population Description	13	12	8	12	10
C. 5-Year Plan Goal Alignment	9	5	6	8	4
D. 5-Year Plan Values Alignment	15	6	12	16	9
E. Data and Fiscal Management	19	20	15	21	18
F. Capacity and Experience	6	7	6	8	9
G. Partnerships and Collaborations	21	24	20	24	17
H. Budget	20	15	12	15	15
TOTAL	128	107	97	128	108

YNHS

Extreme Winter Weather Shelter Scorer Comments

No Comments

YNHS Extreme Winter Weather Shelter

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total										
Case Manager	Wages and Benefits	Operations	\$ 26,230.00	\$ 21,440.00	\$ 47,670.00										
Rent, Hotel/Motel	Rental Assistance	Rent Assistance	\$ 75,000.00		\$ 75,000.00										
Accounting	Wages and Benefits	Administration	\$ 5,970.00		\$ 5,970.00										
	Total Cost		\$ 107,200.00	\$ 21,440.00	\$ 128,640.00										
<table border="1"><tr><td>County RFP Funding</td><td>83%</td></tr><tr><td>Outside Funding</td><td>17%</td></tr></table>			County RFP Funding	83%	Outside Funding	17%									
County RFP Funding	83%														
Outside Funding	17%														
<table border="1"><tr><td>Proposed % for each expense Category</td><td></td></tr><tr><td>Administration</td><td>5.57%</td></tr><tr><td>Operations</td><td>24.47%</td></tr><tr><td>Facility Support</td><td>0.00%</td></tr><tr><td>Rent Assistance</td><td>69.96%</td></tr></table>			Proposed % for each expense Category		Administration	5.57%	Operations	24.47%	Facility Support	0.00%	Rent Assistance	69.96%	Administration Expenses should not exceed 6%		
Proposed % for each expense Category															
Administration	5.57%														
Operations	24.47%														
Facility Support	0.00%														
Rent Assistance	69.96%														

In 2019, 72% of our homeless clients were on Medicaid. As part of an 1115 Medicaid Waiver granted by CMS in 2017, Medicaid recipients can now receive supportive housing and supportive employment services. YNHS is able to bill Medicaid for providing a Medicaid enrolled patient with these services. However, Medicaid does not pay for rent or other room and board related costs. This reimbursement enables YNHS to leverage the county funding and serve more people. The five year waiver is expected to be renewed, especially in light of the economic downturn.

Yakima Valley Farm Workers Clinic

Extreme Winter Weather Shelter

Program Name: Yakima Valley Farm
Workers Clinic DBA Northwest
Community Action Center

Amount Requested (Two-Year Grant):
\$60,460.46

Anticipated Unduplicated Number to
be Served (Annually): 110

Goals Addressed: Goal 1, Goal 2

Existing Grant: No

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	21	19	15	19	7
B. Population Description	12	11	8	11	3
C. 5-Year Plan Goal Alignment	10	8	9	19	4
D. 5-Year Plan Values Alignment	15	8	11	14	6
E. Data and Fiscal Management	18	15	14	20	9
F. Capacity and Experience	7	4	6	6	6
G. Partnerships and Collaborations	18	20	18	21	15
H. Budget	21	15	13	13	14
TOTAL	122	100	94	123	64

Yakima Valley Farm Workers Clinic

Extreme Winter Weather Shelter Scorer Comments

B. Population Description

- Scorer 4: Although it states that they have exceeded their target goals each year, it would have been more helpful to have had actual numbers.

G. Partnerships and Collaborations

- Scorer 4: The description of how the grant would be used did not seem to match the category of dollars being applied for EWWs. The narrative seemed to focus on general housing rather than that related to extreme weather conditions.

Yakima Valley Farm Workers Clinic Extreme Winter Weather Shelter

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Managers Salaries	Wages and benefits	Operations	\$ 4,424.40		\$ 4,424.40
Program Manager Salary	Wages and benefits	Operations	\$ 1,049.63		\$ 1,049.63
Administrative assistant	Wages and benefits	Operations	\$ 561.43		\$ 561.43
Mileage	Mileage	Operations			\$ -
Supplies	Supplies	Operations			\$ -
Utilities	Utilities	Operations			\$ -
Telephone	Telephone	Operations			\$ -
Support services/essential needs	Client supplies	Operations		\$ 2,500.00	\$ 2,500.00
Hotel Motel Vouchers	direct payments to hotel	Rent Assistance	\$ 40,000.00	\$ 35,000.00	\$ 75,000.00
Cosecha Apt winter shelter rent	Direct payments to facility	Rent Assistance	\$ 10,800.00		\$ 10,800.00
Management Fees	Administration	Administration	\$ 3,625.00	\$ 11,962.50	\$ 15,587.50
	Total Cost		\$ 60,460.46	\$ 49,462.50	\$ 109,922.96

County RFP Funding	55%
Outside Funding	45%

Proposed % for each expense Category	
Administration	6.00%
Operations	9.98%
Facility Support	0.00%
Rent Assistance	84.02%

Administration Expenses should not exceed 6%

Overnight Low-Barrier Shelter (Lower/Southern Valley)

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 100,000.00	\$ 100,000	\$ -	\$ 100,000

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Generating Hope	\$100,000	599	119.80	149	89	\$100,000

Generating Hope

Overnight Low-Barrier Shelter (Lower/Southern Valley)

Program Name: Yakima Neighborhood
Health Services

Amount Requested (Two-Year Grant):
\$58,000

Anticipated Unduplicated Number to
be Served (Annually): 300

Goals Addressed: Goal 1

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	27	20	19	28	14
B. Population Description	12	12	8	12	6
C. 5-Year Plan Goal Alignment	17	17	14	20	13
D. 5-Year Plan Values Alignment	15	17	9	15	11
E. Data and Fiscal Management	19	15	13	20	14
F. Capacity and Experience	7	7	6	8	6
G. Partnerships and Collaborations	21	24	16	24	11
H. Budget	21	14	11	22	14
TOTAL	139	126	96	149	89

Generating Hope Overnight Low-Barrier Shelter (Lower/ Southern Valley) Scorer Comments

No Comments

Generating Hope Overnight Low-Barrier Shelter (Lower/Southern Valley)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Operation Director	Wages and Benefits	Operations	\$ 17,500.00	\$ 52,770.00	\$ 70,270.00
House Managers	Wages and Benefits	Operations	\$ 42,500.00	\$ 143,500.00	\$ 186,000.00
Case Manager	Wages and Benefits	Operations	\$ 16,000.00	\$ 50,560.00	\$ 66,560.00
Payroll Taxes	Wages and Benefits	Operations	\$ 8,000.00	\$ 22,664.00	\$ 30,664.00
Workshops and Trainings	Staff Development	Operations		\$ 2,000.00	\$ 2,000.00
Staff Phone and Travel	Staff Benefits	Operations		\$ 2,500.00	\$ 2,500.00
Bookkeeping/Grant Writing	Contracted Services	Administration		\$ 30,000.00	\$ 30,000.00
Publicity Fundraising Cost	Publicity Fundraising	Administration		\$ 8,000.00	\$ 8,000.00
General Repairs	Maintenance	Facility Support		\$ 8,000.00	\$ 8,000.00
Guardian Security	Security	Facility Support		\$ 1,600.00	\$ 1,600.00
Pest Control	Maintenance	Facility Support		\$ 2,000.00	\$ 2,000.00
Electric	Utilities	Facility Support	\$ 2,250.00	\$ 6,750.00	\$ 9,000.00
WSG	Utilities	Facility Support	\$ 3,500.00	\$ 10,500.00	\$ 14,000.00
Natural Gas	Utilities	Facility Support	\$ 2,250.00	\$ 6,750.00	\$ 9,000.00
Telephone/Internet	Utilities	Facility Support	\$ 1,000.00	\$ 5,500.00	\$ 6,500.00
Website	Publicity Funding Costs	Administration		\$ 500.00	\$ 500.00
General Liability Insurance	Insurance	Administration	\$ 3,000.00	\$ 4,500.00	\$ 7,500.00
Board Liability	Insurance	Administration		\$ 1,200.00	\$ 1,200.00
Compilation	Financial Review	Administration	\$ 1,000.00		\$ 1,000.00
Office Supplies	Office Expenses	Operations		\$ 3,000.00	\$ 3,000.00
Bookkeeping Program	Office Expenses	Administration	\$ 1,000.00		\$ 1,000.00
Discretionary Fund	Direct Assistance	Operations		\$ 1,000.00	\$ 1,000.00
Food Purchases	Food	Operations	\$ 1,000.00	\$ 7,500.00	\$ 8,500.00
Supply Purchases	Shelter Supplies	Operations	\$ 1,000.00	\$ 3,000.00	\$ 4,000.00
	Total Cost		\$ 100,000.00	\$ 373,794.00	\$ 473,794.00

County RFP Funding	21%
Outside Funding	79%

Proposed % for each expense Category	
Administration	5.00%
Operations	86.00%
Facility Support	9.00%
Rent Assistance	0.00%

Administration Expenses should not exceed 6%

Generating Hope has over the past 13 years steadily increased its support from a diverse funding base of local individuals, faith communities, organizations, and businesses, and we have increased our on-line giving with donors from across the country. Our over \$200,000 annual fundraising is matched as well by \$200,000 worth of in-kind donations of food, supplies and volunteer support. Northwest Harvest, for example, is a large source of in-kind donations of food for the shelter. We work with others in the agricultural community who support us both financially and with in-kind donations. We have benefited from steady and growing partnerships who have helped us with fundraising. For example, the Knights of Columbus puts on an annual fundraiser for the shelter. The Board of Directors works with major sponsors to put on annual fundraising events such as "An Evening with Bob and Fred", and our "Treasure of the Valley" event at Treveri Cellars. Many congregations have the shelter as a part of their regular giving. We are grateful for ongoing support from Yakima Valley Community Foundation and United Way, and we have been successful with other major grants. In addition to annual funding, received from these sources, Generating Hope has received an addition \$20,000 this year to support our efforts during the coronavirus pandemic. FEMA's Emergency Food and Shelter Program has provided significant annual funding which will continue. In addition to these efforts reflected in our operating budget, Generating Hope was just awarded \$100,000 from the WA State Capital Budget for needed repairs and improvements to the facility. This funding has already been matched with an additional \$100,000 from the community to ensure that the Noah's Ark facility will continue to be able to serve all those who seek help. All of these efforts and more will match the Homeless and Housing Assistance Grant through Yakima County.

COORDINATED ENTRY
(ADULTS)

COORDINATED ENTRY
(YOUNG ADULTS)

DOMESTIC VIOLENCE
SHELTER (UPPER VALLEY)

OUTREACH (ALL
COUNTY)

YOUTH AND YOUNG
ADULTS SHELTER (ALL
COUNTY)

CHG Base Awards

Coordinated Entry (Adults)

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 90,043.00	\$ 75,000	\$ (15,043)	\$ 90,000

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Yakima Neighborhood Health Services	\$75,000	646	129.20	141	122	\$75,000
Yakima Valley Farm Workers Clinic	\$15,043	464	92.80	129	61	\$15,000

Yakima Neighborhood Health Services

Coordinated Entry (Adults)

Program Name: Yakima Neighborhood Health Services

Amount Requested (Two-Year Grant):
\$75,000

Anticipated Unduplicated Number to
be Served (Annually): 1,400

Goals Addressed: Goal 1

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	26	27	24	29	31
B. Population Description	12	12	12	12	15
C. 5-Year Plan Goal Alignment	8	8	8	9	7
D. 5-Year Plan Values Alignment	15	15	13	16	16
E. Data and Fiscal Management	19	20	19	23	20
F. Capacity and Experience	6	7	7	8	4
G. Partnerships and Collaborations	21	24	22	26	17
H. Budget	20	17	17	18	16
TOTAL	127	130	122	141	126

YNHS Coordinated Entry (Adults) Scorer Comments

No Comments

Yakima Neighborhood Health Services Coordinated Entry (Adults)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total																														
Coord Entry/Enrollment Specialists	Wages and Benefits	Operations	\$ 70,500.00	\$ 17,671.00	\$ 88,171.00																														
Admin - Accounting	Wages and Benefits	Administration	\$ 4,500.00		\$ 4,500.00																														
		Total Cost	\$ 75,000.00	\$ 17,671.00	\$ 92,671.00																														
<table><tr><td>County RFP Funding</td><td>81%</td></tr><tr><td>Outside Funding</td><td>19%</td></tr></table>					County RFP Funding	81%	Outside Funding	19%																											
County RFP Funding	81%																																		
Outside Funding	19%																																		
<table><thead><tr><th colspan="6">Proposed % for each expense Category</th></tr></thead><tbody><tr><td>Administration</td><td>6.00%</td><td colspan="4">Administration Expenses should not exceed 6%</td></tr><tr><td>Operations</td><td>94.00%</td><td colspan="4"></td></tr><tr><td>Facility Support</td><td>0.00%</td><td colspan="4"></td></tr><tr><td>Rent Assistance</td><td>0.00%</td><td colspan="4"></td></tr></tbody></table>						Proposed % for each expense Category						Administration	6.00%	Administration Expenses should not exceed 6%				Operations	94.00%					Facility Support	0.00%					Rent Assistance	0.00%				
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Operations	94.00%																																		
Facility Support	0.00%																																		
Rent Assistance	0.00%																																		

YNHS receives funding from the Bureau of Primary Health Care, renewed annually, which supports nursing, behavioral health, and outreach services. Additionally, we have added case managers through SAMHSA's Grant to Benefit Homeless Individuals – a project deemed to identify people with Substance Use Disorders and Co-Occurring Disorders. This project is a five year program, in its third year, and renewable.

Yakima Valley Farm Workers Clinic

Coordinated Entry (Adults)

Program Name: Yakima Valley Farm Workers Clinic DBA Northwest Community Action Center

Amount Requested (Two-Year Grant):
\$15,043

Anticipated Unduplicated Number to
be Served (Annually): 319

Goals Addressed: Goal 1

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	21	11	11	23	18
B. Population Description	12	9	6	12	5
C. 5-Year Plan Goal Alignment	8	5	4	8	5
D. 5-Year Plan Values Alignment	15	5	7	16	8
E. Data and Fiscal Management	18	15	7	21	10
F. Capacity and Experience	7	4	3	7	6
G. Partnerships and Collaborations	18	20	13	25	15
H. Budget	17	9	10	17	13
TOTAL	116	78	61	129	80

Yakima Valley Farm Workers Clinic

Coordinated Entry (Adults)

Scorer Comments

A. Program Description

- Scorer 2: Project scope is not well defined in application or budget
- Scorer 2: Is coordinated entry the model used and is using that model an additional costs?
- Scorer 2: Unclear use of the requested funds

Yakima Valley Farm Workers Clinic Coordinated Entry (Adults)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Managers Salaries	Wages and benefits	Operations	\$ 4,424.40		\$ 4,424.40
Program Manager Salary	Wages and benefits	Operations	\$ 1,049.63		\$ 1,049.63
Administrative assistant	Wages and benefits	Operations	\$ 561.43		\$ 561.43
Mileage	Mileage	Operations			\$ -
Supplies	Supplies	Operations			\$ -
Utilities	Utilities	Operations			\$ -
Telephone	Telephone	Operations			\$ -
Support services/essential needs	Client supplies	Operations		\$ 2,500.00	\$ 2,500.00
Hotel Motel Vouchers	direct payments to hotel	Rent Assistance	\$ 40,000.00	\$ 35,000.00	\$ 75,000.00
Cosecha Apt winter shelter rent	Direct payments to facility	Rent Assistance	\$ 10,800.00		\$ 10,800.00
Management Fees	Administration	Administration	\$ 3,625.00	\$ 11,962.50	\$ 15,587.50
	Total Cost		\$ 60,460.46	\$ 49,462.50	\$ 109,922.96

County RFP Funding	55%
Outside Funding	45%

Proposed % for each expense Category	
Administration	6.00%
Operations	9.98%
Facility Support	0.00%
Rent Assistance	84.02%

Administration Expenses should not exceed 6%

The other funding sources listed in the budget include YVFWC for additional administration costs; as well as the Community Services Block Grant (CSBG) and the Low Income Home Energy Assistance Program (LIHEAP). CSBG supplements support services, covers hotel/motel vouchers, and rent. LIHEAP is used to offset the cost of energy payments for clientele, in order to help reduce their overall energy burden and promote housing stability. NCAC has had these funds renewed multiple times, and anticipate them to be renewed in the future.

Coordinated Entry (Young Adults)

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 25,000.00	\$ 10,000	\$ (15,000)	\$ 750,000

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Rod's House	\$15,000	700	140.00	150	118	\$15,000
Yakima Neighborhood Health Services	\$10,000	613	122.60	128	109	\$10,000

Rod's House

Coordinated Entry (Young Adults)

Program Name: Coordinated Entry
(Young Adults)

Amount Requested (Two-Year Grant):
\$15,000

Anticipated Unduplicated Number to
be Served (Annually): 200

Goals Addressed: Goal 1, Goal 2, Goal
4, Goal 5

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	23	28	25	23
B. Population Description	14	13	12	14	12
C. 5-Year Plan Goal Alignment	21	7	20	20	15
D. 5-Year Plan Values Alignment	17	14	18	16	20
E. Data and Fiscal Management	21	16	20	20	19
F. Capacity and Experience	8	7	8	9	8
G. Partnerships and Collaborations	26	25	23	25	24
H. Budget	15	13	21	21	15
TOTAL	146	118	150	150	136

H. Budget

- **Scorer 2:** This funding request primarily funds outreach operations for one key staff, the case manager.

Rod's House Coordinated Entry (Young Adults)

Due to the increased demand for CE services because of the Anchor Community Initiative and prioritization of youth and young adult services, we are requesting \$15,000 rather than the \$10,000 indicated in the RFP. Other funding for CE includes funding from the Office of Homeless Youth with a contract through June 2021. We are optimistic about this funding in the future. Finally, we also have a strong base of community support which has grown every year since we were founded.

Yakima Neighborhood Health Services

Coordinated Entry (Young
Adults)

Program Name: Yakima Neighborhood
Health Services

Amount Requested (Two-Year Grant):
\$10,000

Anticipated Unduplicated Number to
be Served (Annually): 200

Goals Addressed: Goal 1

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	25	20	24	26
B. Population Description	11	12	10	12	14
C. 5-Year Plan Goal Alignment	8	8	7	8	9
D. 5-Year Plan Values Alignment	15	15	13	16	14
E. Data and Fiscal Management	19	20	18	22	21
F. Capacity and Experience	6	7	6	8	7
G. Partnerships and Collaborations	19	24	21	25	14
H. Budget	21	17	14	17	16
TOTAL	123	128	109	132	121

YNHS Coordinated Entry (Young Adults) Scorer Comments

No Comments

Yakima Neighborhood Health Services Coordinated Entry (Young Adults)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Manager	Wages and Benefits	Operations	\$ 9,400.00	\$ 2,350.00	\$ 11,750.00
Accountant	Wages and Benefits	Administration	\$ 600.00		\$ 600.00
		Total Cost	\$ 10,000.00	\$ 2,350.00	\$ 12,350.00

County RFP Funding	81%
Outside Funding	19%

Proposed % for each expense Category	
Administration	6.00%
Operations	94.00%
Facility Support	0.00%
Rent Assistance	0.00%

Administration Expenses should not exceed 6%

YNHS receives funding from the Bureau of Primary Health Care, renewed annually, which supports nursing, behavioral health, and outreach services. Additionally, we have added case managers through SAMHSA's Grant to Benefit Homeless Individuals – a project deemed to identify people with Substance Use Disorders and Co-Occurring Disorders. This project is a five year program, in its third year, and renewable. We have also added 2.0 FTE outreach workers specifically targeting youth and young adults through the Office of Homeless Youth, and work in partnership with Yakima's Anchor Community Initiative to target minority youth and LGBTQ youth in our communities.

Domestic Violence Shelter (Upper Valley)

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 100,000.00	\$ 150,000	\$ 50,000	\$ 100,000

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
YWCA	\$100,000	624	124.80	135	105	\$100,000

The Lighthouse Domestic Violence Shelter (Upper Valley)

Program Name: YWCA

Amount Requested (Two-Year Grant):
\$100,000

Anticipated Unduplicated Number to
be Served (Annually): 500

Goals Addressed: Goal 5

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	25	19	26	28	28
B. Population Description	12	10	11	11	12
C. 5-Year Plan Goal Alignment	8	4	8	8	15
D. 5-Year Plan Values Alignment	16	14	15	15	16
E. Data and Fiscal Management	21	16	16	19	16
F. Capacity and Experience	8	7	7	9	7
G. Partnerships and Collaborations	23	20	23	24	22
H. Budget	20	15	14	17	19
TOTAL	133	105	120	131	135

The Lighthouse Domestic Violence Shelter (Upper Valley) Scorer Comments

No Comments

The Lighthouse Domestic Violence Shelter (Upper Valley)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Manager Salaries	Wages and Benefits	Operations	\$ 70,861.00	\$ 310,597.00	\$ 381,458.00
Program Manager Salaries	Wages and Benefits	Operations	\$ 15,139.00	\$ 50,683.00	\$ 65,822.00
Executive Director Salary	Wages and Benefits	Administration	\$ 6,000.00	\$ 88,640.00	\$ 94,640.00
Facility Costs (Shelter)	Utilities, Insurance, Janitorial, Supplies	Facility Support	\$ 8,000.00	\$ 58,795.00	\$ 66,795.00
	Total Cost		\$ 100,000.00	\$ 508,715.00	\$ 608,715.00

County RFP Funding	16%
Outside Funding	84%

Proposed % for each expense Category	
Administration	6.00%
Operations	86.00%
Facility Support	8.00%
Rent Assistance	0.00%

Administration Expenses should not exceed 6%

The other funding sources supporting the YWCA comes from other government grants for domestic violence agencies and YWCA fundraising. This funding has been stable for several years and we expect it to continue being stable. The YWCA is always looking for additional funding sources and working to increase our own fundraising results to support our programs. We also adjust our expenses based on the funds available.

Outreach

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 148,000.00	\$ 60,000	\$ (88,000)	\$ 88,000

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Rod's House	\$30,000	707	141.40	158	113	\$30,000
Grace City Outreach	\$60,000	613	122.60	152	84	\$0
Yakima Neighborhood Health Services	\$58,000	578	115.60	131	99	\$58,000

[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP. Namely, insurance and a valid federal Tax ID.]

Rod's House Outreach

Program Name: Outreach

Amount Requested (Two-Year Grant):
\$30,000

Anticipated Unduplicated Number to
be Served (Annually): 80 outreach
services; 25 diversion services

Goals Addressed: Goal 1, Goal 2, Goal
4, Goal 5

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	27	28	23	28	29
B. Population Description	14	12	9	12	12
C. 5-Year Plan Goal Alignment	21	19	15	20	18
D. 5-Year Plan Values Alignment	20	16	12	16	20
E. Data and Fiscal Management	21	20	15	20	18
F. Capacity and Experience	8	7	6	9	8
G. Partnerships and Collaborations	27	23	19	26	21
H. Budget	20	18	14	18	18
TOTAL	158	143	113	149	144

H. Budget

- Scorer 2: Liability insurance documents submitted expired on 6.01.20

Rod's House Outreach

These efforts are funded largely through the Office of Homeless Youth with a contract through June 2021. We are optimistic about this funding in the future. Diversion funding was budgeted by the Washington State Legislature during the 2020 session; we are unsure if this will be continued. We also have a strong base of community support which has grown every year since we were founded.

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Automotive Expenses	Fuel, repairs, and insurance	Operations	\$ -	\$ 4,000.00	\$ 4,000.00
Assistance to Individuals	Direct client assistance	Operations	\$ -	\$ 3,600.00	\$ 3,600.00
Business Expenses	Taxes, general insurance, misc.	Administration	\$ -	\$ 500.00	\$ 500.00
Contract Services	Bookkeeping and Accounting	Administration	\$ 1,200.00	\$ 300.00	\$ 1,500.00
Contract Services	External HR and IT Services	Administration	\$ 600.00	\$ 200.00	\$ 800.00
Contract Services	External Audit	Administration	\$ -	\$ 800.00	\$ 800.00
Equipment	Computer and supplies	Operations	\$ -	\$ 900.00	\$ 900.00
Facilities	Rent	Administration	\$ -	\$ 2,200.00	\$ 2,200.00
Program Utilities	Gas, power, phone, internet, etc.	Operations	\$ -	\$ 900.00	\$ 900.00
Supplies	Program supplies for YYA	Operations	\$ -	\$ 1,000.00	\$ 1,000.00
Supplies	Food and water for YYA	Operations	\$ -	\$ 4,000.00	\$ 4,000.00
In Kind Donations	Food and water for YYA	Operations	\$ -	\$ 5,000.00	\$ 5,000.00
In Kind Donations	Clothing and supplies for YYA	Operations	\$ -	\$ 2,000.00	\$ 2,000.00
Outreach Coordinator	Wages and Benefits	Operations	\$ 18,200.00	\$ 14,000.00	\$ 32,200.00
Youth Outreach Workers	Wages and Benefits	Operations	\$ -	\$ 34,000.00	\$ 34,000.00
Outreach Program Manager	Wages and Benefits	Operations	\$ 10,000.00	\$ 81,720.00	\$ 91,720.00
Program Director	Wages and Benefits	Operations	\$ -	\$ 5,000.00	\$ 5,000.00
Executive Director	Wages and Benefits	Administration	\$ -	\$ 1,500.00	\$ 1,500.00
Staff Development	Training	Operations	\$ -	\$ 2,000.00	\$ 2,000.00
Travel	Personal owned vehicle mileage	Operations	\$ -	\$ 1,200.00	\$ 1,200.00
Travel	Conferences	Operations	\$ -	\$ 2,000.00	\$ 2,000.00
Assistance to Individuals	Diversion	Operations	\$ -	\$ 48,000.00	\$ 48,000.00
		Total Cost	\$ 30,000.00	\$ 214,820.00	\$ 244,820.00

County RFP Funding	12%
Outside Funding	88%

Proposed % for each expense Category	
Administration	6.00%
Operations	94.00%
Facility Support	0.00%
Rent Assistance	0.00%

Administration Expenses should not exceed 6%

Grace City Outreach

Program Name: Homeless Outreach Team - Camp Hope

Amount Requested (Two-Year Grant): \$60,000

Anticipated Unduplicated Number to be Served (Annually): 684

Goals Addressed: Goal 1, Goal 2, Goal 4, Goal 5

Existing Grant: Yes

[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP. Namely, insurance and a valid federal Tax ID.]

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	19	29	29	12
B. Population Description	12	8	12	11	9
C. 5-Year Plan Goal Alignment	15	15	20	20	11
D. 5-Year Plan Values Alignment	14	11	16	16	10
E. Data and Fiscal Management	16	12	19	20	14
F. Capacity and Experience	7	6	8	9	6
G. Partnerships and Collaborations	24	21	26	25	16
H. Budget	16	6	21	22	6
TOTAL	128	98	151	152	84

Grace City Outreach

Outreach Scorer Comments

C. 5-Year Plan Goal Alignment

- Scorer 2: Although the unique outreach method of this program is clear, there is no concrete example of how they are addressing disparities. There are no descriptions of the cultural, ethnic, or linguistic diversity among the staff. Are any Camp Hope staff members Native?

H. Capacity and Experience

- Scorer 2: NO 990 form available
- Scorer 2: In the Certificate of Liability Insurance does not list "Grace City Outreach" as the insured
- Scorer 2: Additional Letter of Support 8 has no signature line

Grace City Outreach Outreach

The other funding sources outlined in the attached budget are possible via a network of community stakeholders, foundations, and others. One of the main sources of funding for Camp Hope comes from Faith Based Organizations such as The Holy Family Catholic Church. Churches and Faith Based groups have long been one of the primary sustainable funding sources for homeless programs. Holy Family Church for example has donated a large amount in financial contributions, tangible items (Tents, Vehicles and Supplies) and food.

We also hold a yearly "Night of Hope" gala, which has raised a substantial amount of money, needed to purchase capital items currently in use at Camp Hope.

Camp Hope has also received grants from Yakima Community Foundation and PREMERA INSURANCE to enhance services provided at Camp Hope. We intend to be aggressive in pursuing other grants, foundations awards and fundraising over the next 2 years. We also intend to be deliberate about making sure we continue to be extremely efficient with funding we are awarded. Our ultimate goal is to operate without any government funds, but for now we will work tirelessly to ensure we are not solely dependent on them.

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Outreach Coordinator	Wage & Benefit	Operations	\$ 30,000.00	\$ 24,786.00	\$ 54,786.00
Vehicle Maintance	Vehicle Maintance	Operations	\$ 10,000.00	\$ 15,000.00	\$ 25,000.00
Fuel	Vehicle Maintance	Operations	\$ 16,000.00	\$ 5,000.00	\$ 21,000.00
Outreach Food & Drink	Outreach Supplies	Operations	\$ 4,000.00	\$ 12,000.00	\$ 16,000.00
		Total Cost	\$ 60,000.00	\$ 56,786.00	\$ 116,786.00
		County RFP Funding	51%		
		Outside Funding	49%		
Proposed % for each expense Category					
		Administration	0.00%	Administration Expenses should not exceed 6%	
		Operations	100.00%		
		Facility Support	0.00%		
		Rent Assistance	0.00%		

Yakima Neighborhood Health Services Outreach

Program Name: Yakima Neighborhood Health Services

Amount Requested (Two-Year Grant): \$58,000

Anticipated Unduplicated Number to be Served (Annually): 300

Goals Addressed: Goal 1

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	24	17	24	26
B. Population Description	12	11	9	12	15
C. 5-Year Plan Goal Alignment	8	7	6	9	7
D. 5-Year Plan Values Alignment	15	5	12	16	9
E. Data and Fiscal Management	19	20	15	21	16
F. Capacity and Experience	6	7	6	8	6
G. Partnerships and Collaborations	21	24	20	25	17
H. Budget	17	17	14	16	16
TOTAL	122	115	99	131	112

YNHS Outreach Scorer Comments

A. Program Description

- Scorer 2: Does this grant duplicate other CE grants?

YNHS Outreach

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total									
Case Managers	Wages and Benefits	Operations	\$ 52,625.00	\$ 14,375.00	\$ 67,000.00									
Transportation	Bus Tickets	Operations	\$ 1,000.00		\$ 1,000.00									
Mileage Reimbursement	Staff travel	Operations	\$ 575.00		\$ 575.00									
Client Files	Supplies	Operations	\$ 500.00		\$ 500.00									
Accounting	Wages and Benefits	Administration	\$ 3,300.00		\$ 3,300.00									
Total Cost			\$ 58,000.00	\$ 14,375.00	\$ 72,375.00									
			County RFP Funding	80%										
			Outside Funding	20%										
<table border="1"> <thead> <tr> <th colspan="2">Proposed % for each expense Category</th></tr> </thead> <tbody> <tr> <td>Administration</td><td>5.69%</td></tr> <tr> <td>Operations</td><td>94.31%</td></tr> <tr> <td>Facility Support</td><td>0.00%</td></tr> <tr> <td>Rent Assistance</td><td>0.00%</td></tr> </tbody> </table>					Proposed % for each expense Category		Administration	5.69%	Operations	94.31%	Facility Support	0.00%	Rent Assistance	0.00%
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Operations	94.31%													
Facility Support	0.00%													
Rent Assistance	0.00%													
Administration Expenses should not exceed 6%														

YNHS receives funding from the Bureau of Primary Health Care, renewed annually, which supports nursing, behavioral health, and outreach services. Additionally, we have added case managers through SAMHSA's Grant to Benefit Homeless Individuals – a project deemed to identify people with Substance Use Disorders and Co-Occurring Disorders. This project is a five year program, in its third year, and renewable. We have also added 2.0 FTE outreach workers specifically targeting youth and young adults through the Office of Homeless Youth, and work in partnership with Yakima's Anchor Community Initiative to target minority youth and LGBTQ youth in our communities. A grant from the Washington Youth and Families Fund provides funds for diversion. These other fund sources enables YNHS to leverage the county funding and serve more people.

Youth and Young Adults Shelter

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 185,000.00	\$ 125,000	\$ (60,000)	\$ 125,000

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Rod's House	\$125,000	667	133.40	151	113	\$125,000
Grace City Outreach	\$60,000	618	123.60	151	98	\$0

[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP. Namely, insurance and a valid federal Tax ID.]

Rod's House

Youth and Young Adult Shelter

Program Name: Youth and Young Adult Shelter

Amount Requested (Two-Year Grant):
\$125,000

Anticipated Unduplicated Number to be Served (Annually): 36 unduplicated clients served; 36 access to case management with 95% working with a case manager; 36 support with basic needs; 36 education and employment support; 36 CE assessments; 36 housing planning; 36 referrals to other service providers; 36 life skills training

Goals Addressed: Goal 2, Goal 4, Goal 5

Existing Grant: No

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	31	19	21	28	30
B. Population Description	14	11	9	12	15
C. 5-Year Plan Goal Alignment	16	11	13	20	13
D. 5-Year Plan Values Alignment	17	15	15	16	20
E. Data and Fiscal Management	20	16	18	18	16
F. Capacity and Experience	8	7	7	8	8
G. Partnerships and Collaborations	26	20	21	24	23
H. Budget	19	14	17	16	15
TOTAL	151	113	121	142	140

Rod's House
Youth and Young
Adult Shelter
Scorer
Comments

H. Budget

- Scorer 2: Insurance policy in documents submitted expired
6.01.20

Rod's House Youth and Young Adult Shelter

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Automotive Expenses	Fuel, repairs, and insurance	Operations		\$ 4,000.00	\$ 4,000.00
Assistance to Individuals	Client assistance - motel vouchers	Operations		\$ 12,000.00	\$ 12,000.00
Business Expenses	Taxes, general insurance, misc.	Administration		\$ 800.00	\$ 800.00
Contract Services	Bookkeeping and Accounting	Administration	\$ 1,600.00	\$ 3,000.00	\$ 4,600.00
Contract Services	External HR and IT Services	Administration	\$ 800.00	\$ 2,200.00	\$ 3,000.00
Contract Services	External Audit	Administration		\$ 500.00	\$ 500.00
Facilities	Rent	Operations	\$ 24,000.00		\$ 24,000.00
Facilities	Repairs	Operations		\$ 5,000.00	\$ 5,000.00
Facilities	Furnishings and small appliances	Operations		\$ 8,000.00	\$ 8,000.00
Program Utilities	Gas, power, phone, internet, etc.	Operations		\$ 7,200.00	\$ 7,200.00
Supplies	Program supplies for YYA	Operations		\$ 4,800.00	\$ 4,800.00
Supplies	Food and water for YYA	Operations		\$ 6,000.00	\$ 6,000.00
In Kind Donations	Food and water for YYA	Operations		\$ 3,000.00	\$ 3,000.00
In Kind Donations	Clothing and supplies for YYA	Operations		\$ 6,000.00	\$ 6,000.00
Resident Assistant	Wages and Benefits	Operations	\$ 15,000.00	\$ 165,000.00	\$ 180,000.00
Case Manager	Wages and Benefits	Operations	\$ 50,000.00	\$ 37,500.00	\$ 87,500.00
Operations Manager	Wages and Benefits	Operations	\$ 15,000.00	\$ 15,000.00	\$ 30,000.00
Program Director	Wages and Benefits	Operations	\$ 15,000.00	\$ 20,000.00	\$ 35,000.00
Executive Director	Wages and Benefits	Administration	\$ 3,600.00		\$ 3,600.00
Staff Development	Training	Operations		\$ 2,000.00	\$ 2,000.00
Travel	Personal owned vehicle mileage	Operations		\$ 2,000.00	\$ 2,000.00
			Total Cost	\$ 125,000.00	\$ 304,000.00
			County RFP Funding	29%	
			Outside Funding	71%	
Proposed % for each expense Category					
Administration			4.80%	Administration Expenses should not exceed 6%	
Operations			95.20%		
Facility Support			0.00%		
Rent Assistance			0.00%		

This project is funded largely through the Office of Homeless Youth with a contract through June 2021. We are optimistic about this funding in the future. Diversion funding was budgeted by the Washington State Legislature during the 2020 session; we are unsure if this will be continued. We also have a strong base of community support which has grown every year since we were founded. After submitting a letter of intent to the United Way, we have been invited to apply for funding for youth and young adult shelter. We are also in year 2 of a 3 year strategic grant from the Yakima Valley Community foundation for youth and young adult shelter.

It is not included in the budget since it is a different program, but, we currently have a contract through June 2022 with the Department of Commerce to provide services to victims of crime and have a full-time Behavioral Health Specialist. 75% of the young people who access Rod's House are eligible for this service and we anticipate that figure is north of 90% for those who will be enrolled in this project.

Grace City Outreach

Youth and Young Adult Shelter

Program Name: Young Adult 18-24 year old shelter

Amount Requested (Two-Year Grant): \$60,000

Anticipated Unduplicated Number to be Served (Annually): 50-60

Goals Addressed: Goal 1, Goal 2, Goal 3, Goal 4, Goal 5

Existing Grant: No

[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP. Namely, insurance and a valid federal Tax ID.]

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	20	21	25	28	19
B. Population Description	9	11	10	12	8
C. 5-Year Plan Goal Alignment	20	13	23	24	15
D. 5-Year Plan Values Alignment	14	11	16	16	9
E. Data and Fiscal Management	14	12	18	20	15
F. Capacity and Experience	7	6	6	8	6
G. Partnerships and Collaborations	21	23	21	25	13
H. Budget	15	14	19	18	13
TOTAL	120	111	138	151	98

Grace City Outreach Youth and Young Adult Shelter Scorer Comments

F. Capacity and Experience

- Pending 501(c)3 status
No audit report or IRS forms due
to being a new organization

Grace City Outreach Youth and Young Adult Shelter

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Manager	Wage & Benefits	Operations	\$ 50,000.00	\$ 24,000.00	\$ 74,000.00
Transportation	Transportation	Operations	\$ 7,500.00	\$ 10,000.00	\$ 17,500.00
Additional Tents	Shelter Supplies	Facility Support		\$ 17,832.00	\$ 17,832.00
Bedding	Shelter Supplies	Facility Support	\$ 1,500.00	\$ 6,800.00	\$ 8,300.00
Toiletries	Shelter Supplies	Facility Support	\$ 1,000.00	\$ 4,500.00	\$ 5,500.00
Total Cost			\$ 60,000.00	\$ 63,132.00	\$ 123,132.00

County RFP Funding	49%
Outside Funding	51%

Proposed % for each expense Category	
Administration	0.00%
Operations	95.83%
Facility Support	4.17%
Rent Assistance	0.00%

Administration Expenses should not exceed 6%

The other funding sources outlined in the attached budget are possible via a network of community stakeholders, foundations, and others. One of the main sources of funding for Camp Hope comes from Faith Based Organizations such as The Holy Family Catholic Church. Churches and Faith Based groups have long been one of the primary sustainable funding sources homeless programs. Holy Family Church for example has donated a large amount in financial contributions, tangible items (Tents, Vehicles and Supplies) and food.

We also hold an annual "Night of Hope" gala, which has raised a substantial amount of money, needed to purchase capital items currently in use at Camp Hope.

Camp Hope has received grants from Yakima Community Foundation and PREMERA INSURANCE to enhance services provided at Camp Hope. We intend to be aggressive in pursuing other grants, foundations awards and fundraising over the next 2 years. We intend to be deliberate in our efforts to be efficient with funding we are awarded. Our ultimate goal is to operate without any government funds, but for now we will work tirelessly to ensure we are not solely dependent on them.

RENTAL ASSISTANCE (ALL
COUNTY)

RENTAL ASSISTANCE
(VETERANS)

CHG Rental Assistance (RA) Awards

Rental Assistance (All County)

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 786,881	\$ 880,500	\$ 93,619	\$ 786,881

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Catholic Charities Diocese of Yakima	\$134,239	692	138.40	146	114	\$134,239
Yakima Neighborhood Health Services	\$262,000	608	121.60	136	110	\$262,000
Yakima Valley Farm Workers Clinic	\$390,642	548	109.60	130	94	\$390,642

[A minimum of 67% of Rental Assistance must be paid directly to private landlords in the form of rent.]

Catholic Charities Diocese of Yakima Rental Assistance

Program Name: Youth and Young Adult Housing Program (YAHF)

Amount Requested (Two-Year Grant):
\$134,239

Anticipated Unduplicated Number to
be Served (Annually): 40

Goals Addressed: Goal 1, Goal 2, Goal
3, Goal 5

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	25	25	24	28	28
B. Population Description	12	13	11	12	15
C. 5-Year Plan Goal Alignment	19	21	20	21	24
D. 5-Year Plan Values Alignment	15	13	16	17	11
E. Data and Fiscal Management	19	16	20	20	12
F. Capacity and Experience	8	7	9	9	7
G. Partnerships and Collaborations	25	23	25	25	17
H. Budget	19	17	21	11	12
TOTAL	142	135	146	143	126

Catholic Charities Diocese of Yakima Rental Assistance Needs Scorer Comments

H. Budget

- Scorer 5: When reviewing my responses to the budget, please note I was not able to access a budget for this proposal. I had to provide an answer in order to sent my response but should not be included in rankings.

[Score 5 calculated omitting section H. Budget, using placeholder that represents percent average of all other sections applied to total possible points for section H. Budget.]

Catholic Charities Diocese of Yakima Rental Assistance

Youth and Young Adult Services at Catholic Charities has separate budgets through United Way, Washington State Department of Commerce and other Washington State contracts. However, for the purposes of this RFP, no additional funding sources are required.

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Manager Salaries	Wages and Benefits	Operations	\$ 26,564.00		\$ 26,564.00
Program Lead	Wages and Benefits	Operations	\$ 3,830.00		\$ 3,830.00
Security Support	Wages and Benefits	Operations	\$ 465.00		\$ 465.00
Phones, Communication lines	Facility expense	Operations	\$ 769.00		\$ 769.00
Rent Lease, interest, depreciation	Facility expense	Operations	\$ 2,568.00		\$ 2,568.00
Utilities	Facility expense	Operations	\$ 121.00		\$ 121.00
Building Maintenance & Insurance	Facility expense	Operations	\$ 606.00		\$ 606.00
Travel expenses, Vehicle lease, Gas, Mail	Travel Expenses	Operations	\$ 2,001.00		\$ 2,001.00
Administration allocation	Administrative Allocation	Administration	\$ 7,315.00		\$ 7,315.00
Assistance to Individuals	Rent Assistance	Rent Assistance	\$ 90,000.00		\$ 90,000.00
Total Cost			\$ 134,239.00	\$ -	\$ 134,239.00

County RFP Funding	100%
Outside Funding	0%

Proposed % for each expense Category	
Administration	5.45%
Operations	27.51%
Facility Support	0.00%
Rent Assistance	67.04%

Administration Expenses should not exceed 6%

Rent assistance should be a minimum of 67% of total

Yakima Neighborhood Health Services Rental Assistance

Program Name: Yakima Neighborhood Health Services

Amount Requested (Two-Year Grant): \$262,000

Anticipated Unduplicated Number to be Served (Annually): 550

Goals Addressed: Goal 2, Goal 3

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	25	18	24	23
B. Population Description	12	12	11	12	11
C. 5-Year Plan Goal Alignment	12	8	9	13	11
D. 5-Year Plan Values Alignment	15	6	12	16	13
E. Data and Fiscal Management	20	20	18	20	19
F. Capacity and Experience	6	7	6	8	6
G. Partnerships and Collaborations	21	24	20	26	15
H. Budget	20	17	16	17	15
TOTAL	130	119	110	136	113

H. Budget

- Scorer 2: Budget does not differentiate between hotel vouchers vs rent

YNHS Rental Assistance

In 2019, 72% of our homeless clients were on Medicaid. As part of an 1115 Medicaid Waiver granted by CMS in 2017, Medicaid recipients can now receive supportive housing and supportive employment services. YNHS is able to bill Medicaid for providing a Medicaid enrolled patient with these services. However, Medicaid does not pay for rent or other room and board related costs. This reimbursement enables YNHS to leverage the county funding and serve more people. The five year waiver is expected to be renewed, especially in light of the economic downturn.

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Manager Salaries	Salaries and Wages	Operations	\$ 36,222.00	\$ 19,650.00	\$ 55,872.00
Rent, Hotel / Motel Vouchers	Rental Assistance	Rent Assistance	\$ 88,250.00		\$ 88,250.00
Accounting Salaries	Salaries and Wages	Administration	\$ 6,528.00		\$ 6,528.00
		Total Cost	\$ 131,000.00	\$ 19,650.00	\$ 150,650.00
			County RFP Funding	87%	
			Outside Funding	13%	
			Proposed % for each expense Category		
			Administration	4.98%	Administration Expenses should not exceed 6%
			Operations	27.65%	
			Facility Support	0.00%	
			Rent Assistance	67.37%	Rent assistance should be a minimum of 67% of total

[YNHS mistakenly applied for only one year of funding. This has been rectified in the request amount, but the budget above represents only 1 year of funding for their program.]

Yakima Valley Farm Workers Clinic Rental Assistance

Program Name: Yakima Valley Farm
Workers Clinic DBA Northwest
Community Action Center

Amount Requested (Two-Year Grant):
\$390,642

Anticipated Unduplicated Number to
be Served (Annually): 154

Goals Addressed: Goal 1, Goal 2

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	19	17	23	20
B. Population Description	12	12	9	11	11
C. 5-Year Plan Goal Alignment	11	9	9	12	8
D. 5-Year Plan Values Alignment	15	7	11	16	8
E. Data and Fiscal Management	18	15	14	21	12
F. Capacity and Experience	7	4	5	7	6
G. Partnerships and Collaborations	18	20	17	25	17
H. Budget	20	16	12	15	15
TOTAL	125	102	94	130	97

Yakima Valley Farm Workers Clinic Rental Assistance Scorer Comments

No Comments

Yakima Valley Farm Workers Clinic Rental Assistance

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total										
Case Managers Salaries	Wages and benefits	Operations	\$ 4,424.40		\$ 4,424.40										
Program Manager Salary	Wages and benefits	Operations	\$ 1,049.63		\$ 1,049.63										
Administrative assistant	Wages and benefits	Operations	\$ 561.43		\$ 561.43										
Mileage	Mileage	Operations			\$ -										
Supplies	Supplies	Operations			\$ -										
Utilities	Utilities	Operations			\$ -										
Telephone	Telephone	Operations			\$ -										
Support services/essential needs	Client supplies	Operations		\$ 2,500.00	\$ 2,500.00										
Hotel Motel Vouchers	direct payments to hotel	Rent Assistance	\$ 40,000.00	\$ 35,000.00	\$ 75,000.00										
Cosecha Apt winter shelter rent	Direct payments to facility	Rent Assistance	\$ 10,800.00		\$ 10,800.00										
Management Fees	Administration	Administration	\$ 3,625.00	\$ 11,962.50	\$ 15,587.50										
	Total Cost		\$ 60,460.46	\$ 49,462.50	\$ 109,922.96										
			County RFP Funding	55%											
			Outside Funding	45%											
<table border="1"> <thead> <tr> <th colspan="2">Proposed % for each expense Category</th> </tr> </thead> <tbody> <tr> <td>Administration</td><td>6.00%</td></tr> <tr> <td>Operations</td><td>9.98%</td></tr> <tr> <td>Facility Support</td><td>0.00%</td></tr> <tr> <td>Rent Assistance</td><td>84.02%</td></tr> </tbody> </table>						Proposed % for each expense Category		Administration	6.00%	Operations	9.98%	Facility Support	0.00%	Rent Assistance	84.02%
Proposed % for each expense Category															
Administration	6.00%														
Operations	9.98%														
Facility Support	0.00%														
Rent Assistance	84.02%														
Administration Expenses should not exceed 6%															

The other funding sources listed in the budget include YVFWC for additional administration costs; as well as the Community Services Block Grant (CSBG) and the Low Income Home Energy Assistance Program (LIHEAP). CSBG supplements support services, covers hotel/motel vouchers, and rent. LIHEAP is used to offset the cost of energy payments for clientele, in order to help reduce their overall energy burden and promote housing stability. NCAC has had these funds renewed multiple times, and anticipate them to be renewed in the future.

Rental Assistance (Veterans)

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 16,000.00	\$ 16,000	\$ -	\$ 16,000

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Yakima County Veterans Program	\$16,000	490	98.00	125	59	\$16,000

Yakima County Veterans Program

Rental Assistance (Veterans)

Program Name: Yakima County
Veterans Program

Amount Requested (Two-Year Grant):
\$16,000

Anticipated Unduplicated Number to
be Served (Annually): 15-20

Goals Addressed: Goal 1, Goal 5

Existing Grant: No

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	26	22	16	22	13
B. Population Description	12	12	5	12	6
C. 5-Year Plan Goal Alignment	12	11	7	10	3
D. 5-Year Plan Values Alignment	15	13	8	15	4
E. Data and Fiscal Management	13	17	7	19	12
F. Capacity and Experience	6	6	3	7	3
G. Partnerships and Collaborations	21	22	10	23	15
H. Budget	20	17	5	17	3
TOTAL	125	120	61	125	59

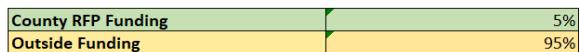
Yakima County Veterans Program Rental Assistance (Veterans) Scorer Comments

A. Program Description

- Scorer 3: How can we help? services to vets is certainly valid. Can we serve thru established programs for housing?

Yakima Valley Farm Workers Clinic Rental Assistance (Veterans)

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Rent Assistance	Rent Payments/Motel Vouchers	Rent Assistance	\$ 10,720.00	\$ 21,000.00	\$ 31,720.00
Staff Costs	wages	Operations	\$ 5,280.00	\$ 150,000.00	\$ 155,280.00
Expence Food	food	Operations		\$ 75,000.00	\$ 75,000.00
Flexible Funding	transportation	Operations		\$ 28,000.00	\$ 28,000.00
Flexible Funding	utilites	Operations		\$ 18,000.00	\$ 18,000.00
Flexible Funding	clothing, coats, sleeping bags	Operations		\$ 24,000.00	\$ 24,000.00
Total Cost			\$ 16,000.00	\$ 316,000.00	\$ 332,000.00



Proposed % for each expense Category	
Administration	0.00%
Operations	33.00%
Facility Support	0.00%
Rent Assistance	67.00%

Administration Expenses should not exceed 6%

Rent assistance should be a minimum of 67% of total

The Yakima County Veterans Programs key funding source is through a Yakima County Property Tax. This source has been very consistent through the years.

The Community is very responsive and supportive in consistent donations over the years. Every year we receive over \$14,000.00 dollars in-kind food and over \$12,000 in-kind clothing, coats, packs and sleeping bags.

CHG Housing and Essential Needs (HEN) Awards

Housing and Essential Needs

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 1,360,070.41	\$ 1,914,700	\$ 554,630	\$ 1,360,070

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Yakima Neighborhood Health Services	\$706,272	565	113.00	131	95	\$706,272
Yakima Valley Farm Workers Clinic	\$653,798.41	519	103.80	128	67	\$653,798

Yakima Neighborhood Health Services

Housing and Essential Needs

Program Name: Yakima Neighborhood
Health Services

Amount Requested (Two-Year Grant):
\$706,272

Anticipated Unduplicated Number to
be Served (Annually): 100

Goals Addressed: Goal 2

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	24	18	24	22
B. Population Description	12	12	9	12	14
C. 5-Year Plan Goal Alignment	8	6	6	8	8
D. 5-Year Plan Values Alignment	15	5	12	16	10
E. Data and Fiscal Management	19	17	16	23	19
F. Capacity and Experience	7	7	6	8	6
G. Partnerships and Collaborations	20	23	17	25	14
H. Budget	18	15	11	15	14
TOTAL	123	109	95	131	107

YNHS

Housing and Essential Needs

Scorer

Comments

A. Program Description

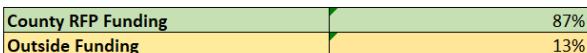
- Scorer 2: No viewable 990 forms available with any YNHS application

YNHS

Housing and Essential Needs

In 2019, 72% of our homeless clients were on Medicaid. As part of an 1115 Medicaid Waiver granted by CMS in 2017, Medicaid recipients can now receive supportive housing and supportive employment services. YNHS is able to bill Medicaid for providing a Medicaid enrolled patient with these services. However, Medicaid does not pay for rent or other room and board related costs. This reimbursement enables YNHS to leverage the county funding and serve more people. The five year waiver is expected to be renewed, especially in light of the economic downturn.

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Manager Salaries	Wages and Benefits	Operations	\$ 115,772.00	\$ 106,000.00	\$ 221,772.00
Common use Toiletries / Laundry	Essential Needs	Operations	\$ 30,000.00		\$ 30,000.00
Bus Passes	Transportation	Operations	\$ 25,000.00		\$ 25,000.00
Rent, Utilities, Hotel / Motel	Rental Assistance	Rent Assistance	\$ 495,500.00		\$ 495,500.00
Accounting Salaries	Wages and Benefits	Administration	\$ 40,000.00		\$ 40,000.00
Total Cost			\$ 706,272.00	\$ 106,000.00	\$ 812,272.00



Proposed % for each expense Category	
Administration	5.66%
Operations	24.18%
Facility Support	0.00%
Rent Assistance	70.16%

Administration Expenses should not exceed 6%

Rent assistance should be a minimum of 67% of total

Yakima Valley Farm Workers Clinic

Housing and Essential Needs

Program Name: Yakima Valley Farm
Workers Clinic DBA Northwest
Community Action Center

Amount Requested (Two-Year Grant):
\$653,798.41

Anticipated Unduplicated Number to
be Served (Annually): 55

Goals Addressed: Goal 1, Goal 2

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	23	18	11	24	21
B. Population Description	12	11	6	12	13
C. 5-Year Plan Goal Alignment	10	8	6	12	10
D. 5-Year Plan Values Alignment	16	6	8	16	9
E. Data and Fiscal Management	18	15	8	20	14
F. Capacity and Experience	7	3	3	7	7
G. Partnerships and Collaborations	18	20	12	23	17
H. Budget	20	15	13	14	13
TOTAL	124	96	67	128	104

Yakima Valley Farm Workers Clinic Housing and Essential Needs Scorer Comments

No Comments

Yakima Valley Farm Workers Clinic Housing and Essential Needs

The other funding sources listed in the budget include YVFWC for additional administration costs; as well as the Community Services Block Grant (CSBG) and the Low Income Home Energy Assistance Program (LIHEAP). CSBG supplements support services, covers hotel/motel vouchers, and rent. LIHEAP is used to offset the cost of energy payments for clientele, in order to help reduce their overall energy burden and promote housing stability. NCAC has had these funds renewed multiple times, and anticipate them to be renewed in the future.

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Managers Salaries	Wages and benefits	Operations	\$ 4,424.40		\$ 4,424.40
Program Manager Salary	Wages and benefits	Operations	\$ 1,049.63		\$ 1,049.63
Administrative assistant	Wages and benefits	Operations	\$ 561.43		\$ 561.43
Mileage	Mileage	Operations			\$ -
Supplies	Supplies	Operations			\$ -
Utilities	Utilities	Operations			\$ -
Telephone	Telephone	Operations			\$ -
Support services/essential needs	Client supplies	Operations		\$ 2,500.00	\$ 2,500.00
Hotel Motel Vouchers	direct payments to hotel	Rent Assistance	\$ 40,000.00	\$ 35,000.00	\$ 75,000.00
Cosecha Apt winter shelter rent	Direct payments to facility	Rent Assistance	\$ 10,800.00		\$ 10,800.00
Management Fees	Administration	Administration	\$ 3,625.00	\$ 11,962.50	\$ 15,587.50
		Total Cost	\$ 60,460.46	\$ 49,462.50	\$ 109,922.96

County RFP Funding	55%
Outside Funding	45%

Proposed % for each expense Category	
Administration	6.00%
Operations	9.98%
Facility Support	0.00%
Rent Assistance	84.02%

Administration Expenses should not exceed 6%

CHG Permanent Supportive Housing (PSH) Awards

Permanent Supportive Housing

Total Requested	Total Allocated	Over/Under	Total Awarded
\$ 230,952.00	\$ 215,000	\$ (15,952)	\$ 129,768

Organization	Amount Requested	Total Score	Average Score	Highest Score	Lowest Score	Amount Awarded
Grace City Outreach	\$101,184	665	133.00	157	92	\$0
Yakima Neighborhood Health Services	\$129,768	578	113.60	128	99	\$129,768

[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP. Namely, insurance and a valid federal Tax ID.]

[Grace City Outreach's program model did not meet the criteria of this grant - A minimum of 67% of Permanent Supportive Housing grants must be paid directly to private landlords in the form of rent.]

Grace City Outreach

Permanent Supportive Housing

Program Name: Hope House / Jesse's House / Recovery House & Tiny Homes (6 homes total) - Managed by Camp Hope

Amount Requested (Two-Year Grant): \$101,184

Anticipated Unduplicated Number to be Served (Annually): 40

Goals Addressed: Goal 1, Goal 2, Goal 3, Goal 4, Goal 5

Existing Grant: No

[Grace City Outreach did not meet the minimum requirements to qualify for funding through this RFP. Namely, insurance and a valid federal Tax ID.]

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	27	23	28	29	19
B. Population Description	11	12	12	13	9
C. 5-Year Plan Goal Alignment	21	25	24	24	8
D. 5-Year Plan Values Alignment	15	11	14	16	9
E. Data and Fiscal Management	16	12	16	19	14
F. Capacity and Experience	7	9	8	9	7
G. Partnerships and Collaborations	20	25	23	26	14
H. Budget	18	18	21	21	12
TOTAL	135	135	146	157	92

Grace City Outreach Permanent Supportive Housing Scorer Comments

No Comments

Grace City Outreach Permanent Supportive Housing

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total
Case Managers (2)	Wage & Benefit	Operations	\$ 82,584.00	\$ 15,500.00	\$ 98,084.00
Transportation - Client Appointment	Vehicle Maintance	Operations	\$ 12,000.00	\$ 8,400.00	\$ 20,400.00
House(s) Repairs	Facility Support	Facility Support	\$ 3,000.00	\$ 7,500.00	\$ 10,500.00
Electric	Facility Support	Operations	\$ 1,200.00	\$ 5,000.00	\$ 6,200.00
Garbage	Facility Support	Operations	\$ 1,200.00	\$ 3,500.00	\$ 4,700.00
Water & Sewer	Facility Support	Operations	\$ 1,200.00	\$ 2,400.00	\$ 3,600.00
		Total Cost	\$ 101,184.00	\$ 42,300.00	\$ 143,484.00
			County RFP Funding	71%	
			Outside Funding	29%	
			Proposed % for each expense Category		
			Administration	0.00%	Administration Expenses should not exceed 6%
			Operations	97.04%	
			Facility Support	2.96%	
			Rent Assistance	0.00%	Rent assistance should be a minimum of 67% of total

[This allocation of funds to Operations as opposed to Rental Assistance paid to private landlords does not meet the criteria for this grant.]

The other funding sources outlined in the attached budget are possible via a network of community stakeholders, foundations, and others. One of the main sources of funding for Camp Hope comes from Faith Based Organizations such as The Holy Family Catholic Church. Churches and Faith Based groups have long been one of the primary sustainable funding sources for homeless programs. Holy Family Church for example has donated a large amount in financial contributions, tangible items (Tents, Vehicles and Supplies) and food.

We hold an annual "Night of Hope" gala, which has raised a substantial amount of money, needed to purchase capital items currently in use at Camp Hope.

Camp Hope has received grants from Yakima Community Foundation and PREMERA INSURANCE to enhance services provided at Camp Hope. We intend to be aggressive in pursuing other grants, foundations awards and fundraising over the next 2 years. We also intend to be deliberate about being efficient with funding we are awarded. Our ultimate goal is to operate without government funds, but for now we will work tirelessly to ensure we are not solely dependent on them.

Yakima Neighborhood Health Services

Permanent Supportive Housing

Program Name: Yakima Neighborhood Health Services

Amount Requested (Two-Year Grant):
\$129,768

Anticipated Unduplicated Number to
be Served (Annually): 10

Goals Addressed: Goal 2, Goal 3

Existing Grant: Yes

	Scorer 1	Scorer 2	Scorer 3	Scorer 4	Scorer 5
A. Program Description	24	23	18	21	15
B. Population Description	12	12	9	12	15
C. 5-Year Plan Goal Alignment	12	10	8	12	10
D. 5-Year Plan Values Alignment	15	6	12	16	12
E. Data and Fiscal Management	19	20	17	21	17
F. Capacity and Experience	6	7	6	8	7
G. Partnerships and Collaborations	20	24	18	25	16
H. Budget	20	17	11	11	14
TOTAL	128	119	99	126	106

YNHS
Permanent
Supportive
Housing
Scorer
Comments

No Comments

YNHS Permanent Supportive Housing

Expense	Expense Type	Budget Category	County RFP Funding	Outside Funding	Total									
Case Manager Salary	Wages and Benefits	Operations	\$ 39,468.00	\$ 25,953.60	\$ 65,421.60									
Rent	Rental Assistance	Rent Assistance	\$ 87,500.00		\$ 87,500.00									
Accounting Salaries	Administration	Administration	\$ 2,800.00		\$ 2,800.00									
		Total Cost	\$ 129,768.00	\$ 25,953.60	\$ 155,721.60									
			County RFP Funding	83%										
			Outside Funding	17%										
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<table border="1"><thead><tr><th>Proposed % for each expense Category</th></tr></thead><tbody><tr><td>Administration</td><td>2.16%</td></tr><tr><td>Operations</td><td>30.41%</td></tr><tr><td>Facility Support</td><td>0.00%</td></tr><tr><td>Rent Assistance</td><td>67.43%</td></tr></tbody></table>						Proposed % for each expense Category	Administration	2.16%	Operations	30.41%	Facility Support	0.00%	Rent Assistance	67.43%
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<p style="color: red;">Administration Expenses should not exceed 6%</p>														
<p style="color: red;">Rent assistance should be a minimum of 67% of total</p>														

[This allocation of funds to Rental Assistance would have to be paid entirely private landlords, not to YNHS-owned units, in order to meet the criteria of this grant.]

In 2019, 72% of our homeless clients were on Medicaid. As part of an 1115 Medicaid Waiver granted by CMS in 2017, Medicaid recipients can now receive supportive housing and supportive employment services. YNHS is able to bill Medicaid for providing a Medicaid enrolled patient with these services. However, Medicaid does not pay for rent or other room and board related costs. This reimbursement enables YNHS to leverage the county funding and serve more people. The five year waiver is expected to be renewed, especially in light of the economic downturn.